



# SISA TIMES

Quarterly Edition : Apr. - June. '11

Editor:

Gaurav Trivedi & Ramesh Prasad

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# FROM THE DESK OF THE COO

Living with purpose and passion

Living with purpose and passion is based upon our decision. We may choose to live our day in a completely ordinary existence. OR we can choose to greet each day with a possibility mindset. A purposeful mindset.

Let us begin each day with these questions on our journey to becoming.

1. Why is it important for me to engage myself in my work passionately and purposefully each day?
2. How will I choose to allow my attitude effect how I address stressful situations at work today? How can I be more affective and proactive in regards to stress and attitude?
3. When am I most likely too react with the passion and purpose today? Meeting with clients? Working on my computer? Following up on a lead? Take note of what makes our passion come alive, so we can use it to better our work performance.
4. Where within the organization am I best able to express my passion and purpose? Is it working with my peers? My supervisors? Clients? Interdepartmentally? Where physically do I perform most purposefully?
5. With whom do I need to spend time in order to maintain balance as I pursue my passion and purpose? Within the organization, who best supports me?
6. What choices will I make today that will align my purpose and passion with the tasks at hand at work?

Mr. Rajesh Paul

Chief Operating Officer

SISA GROUP

# New Inductions

Sr. No.	Appointments
01.	Mr. Rajeev Negi appointed as a Regional Manager – Marketing for Mumbai branch on 14 <sup>th</sup> April, 2011
02.	Mr. Ramesh Prasad appointed as an HR Executive for corporate office on 2 <sup>nd</sup> May, 2011
03.	Ms. Foram Shrimaker appointed as Sr. Executive Accounts for corporate office on 7 <sup>th</sup> June, 2011
04.	Mr. Vijay Singh appointed as BM for Bharuch branch on 7 <sup>th</sup> June, 2011
05.	Mr. Ravindra Avasathi appointed as an Operations officer Surat Branch on 13 <sup>th</sup> June, 2011
06.	Mr. Gaurav Trivedi appointed as Sr. Manager – HR for corporate office on 15 <sup>th</sup> June, 2011
07.	Mr. Kunal Billa appointed as an Office Executive for Delhi Branch on 18 <sup>th</sup> June, 2011
08.	Mr. Kishore Kumar Singh appointed as an Operations Officer for Delhi Branch on 20 <sup>th</sup> June, 2011

## New Contracts & Achievement

SR #	COMPANY NAME	BRANCH
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1	M/S WELSPUN PIPE DIVISION	GANDHIDHAM
2	DESAI BUNGLOWS	VAPI
3	SALARPURIA SILVERWOODS OWNERS ASSOCIATION	BANGLORE
4	KHAZANA OVERSEAS	SURAT
5	S.D. JAIN MODERN SCHOOL	SURAT
6	SDJ GROUP OF INSTITUTIONS	SURAT
7	PARSOLI WORK MOTORS PVT. LTD.	SURAT
8	VIDHYUT CORPORATION	VAPI
9	SIDBI BANK	NEW DELHI
10	THE GOLDEN TIME	AHMEDABAD
11	CHARU JEWELS	SURAT
12	EAGLE GROUP	SURAT
13	KONARK NATURALS PVT. LRD.	VAPI
14	SAHAJ SUPER STORE	SURAT
15	RANGEELA PARK SHOP KEEPER CO OPERATIVE HOUSING SOCEITY LTD.	SURAT
16	NEXT CREATION	SURAT
17	VISHAL MALLEABLES	BHARUCH
18	ORCHID SYNTHETICS	SURAT
19	KAVIISH FOCUS PIPES PVT. LTD.	SURAT
20	ADANI WILMER LIMITED	AHMEDABAD

# On Job Training Conducted by the Training Team

Sr	Name of Unit/Branch	No. of Guard s	From	TO	Name of Trg Officer	Remark s
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01	The GATEWAY HOTEL. SURAT.	01 S/S 011 S/G 111 SRG.	0X/OV/11011	0C/OV/11011	CHITRAN G-AD SINGH	GOOD REMARK.
011	ESSAR STEEL. SURAT.	0111 S/S 01 G/M 01 L/S V1 S/G	0D/OV/11011	1X/OV/11011	CHITRAN G-AD SINGH	GOOD REMARK.
0111	ABHISHEKH BANGLOW. SURAT.	011 S/G	01/OV/11011	011/OV/11011	CHITRAN G-AD SINGH	EXCELLE NT REMARK.
0V	H.D.F.C. BANK. SURAT.	011 S/G 01 S/M	1111/011/11010	011/OV/11011	CHITRAN G-AD SINGH	EXCELLE NT REMARK.
0X	S.M.L. SURAT.	011 S/S 0111 S/G	0V/OV/11011	01/OV/11011	CHITRAN G-AD SINGH	EXCELLE NT REMARK.
0L	SOLITARE BRIJWASI. SURAT.	01 S/S 0X S/G	1D/OV/11011	110/OV/11011	SHAIKH AJAJ	EXCELLE NT REMARK.
0C	JOLLY RESIDENCY SURAT.	011 S/S	1111/011/11011	011/OV/11011	SHAIKH AJAJ	EXCELLE NT REMARK.
0D	JNJ MACHINES. SURAT.	011 S/G	1X/OV/11011	11/OV/11011	SHAIKH AJAJ	GOOD REMARK
0M	LAXMIPATI SAREES. SURAT	01 S/O 01 S/S 0111 S/G	1X/OV/11011	1X/OV/11011	SHAIKH AJAJ	GOOD REMARK.
10	C.S. SPECIALTY CHEMICALS LTD. VAPI.	011 S/S 0C S/G	11M/OV/11011	110/OV/11011	AJAY TIWARI	GOOD REMARK.
11	APURVA CHEMICAL. VAPI	011 S/S 0111 L/S	111/OV/11011	1111/OV/11011	CHITRAN G-AD SINGH	GOOD REMARK.
111	GUJARAT JHM SURAT	01 S/S 0V S/G	111/OV/11011	11C/OV/11011	CHITRAN G-AD SINGH	EXCELLE NT REMARK.
1111	LANDMARK HONDA. SURAT.	01 S/O 01 S/S 01 L/S 0L S/G	0C/OV/11011	111/OV/11011	SHAIKH AJAJ	GOOD REMARK.
IV	RITIKA FASHION. SURAT.	0111 S/G 01 G/M	0M/OV/11011	0M/OV/11011	SHAIKH AJAJ	EXCELLE NT REMARK.
IX	H.D.F.C.BANK DHANGADRA	01 G/M 0V S/G	11D/OV/11011	11D/OV/11011	AJAY TIWARI	GOOD REMARK.
IL						EXCELLE

IC	H.D.F.C. BANK. HIMATNAGAR.	01 G/M 011 S/G	11M/0V/11011	11M/0V/11011		NT REMARK.
ID	H.D.F.C. BANK IDAR.	01 G/M 011 S/G	111/011/11011	011/0V/11011	AJAY TIWARI	
IM	H.D.F.C. BANK. MITHAPUR.	01 G/M 011 S/G	0V/0V. 11011	0V/0V/11011	AJAY TIWARI	EXCELLE NT REMARK.
110	H.D.F.C. BANK LIMDI.	01 G/M 0V S/G	0X/0V/11011	0L/0V/11011	AJAY TIWARI	GOOD REMARK.
111	H.D.F.C. BANK. SAVARKUNDLA.	011 G/M 011 S/G	0C/0V/11011	0C/0V/11011	AJAY TIWARI.	GOOD REMARK.
1111	H.D.F.C. BANK. KESHOD.	01 S/S 0L S/G	11/0V/11011	111/0V/11011	AJAY TIWARI	EXCELLE NT REMARK.
11111	LANDMARK HONDA RAJKOT.	011 S/S 0V S/G	11C/0V/11011	11M/0V/11011	AJAY TIWARI.	EXCELLE NT REMARK.
	AKASH OLY FILM				AJAY TIWARI.	EXCELLE NT REMARK.
					SHIKH AJAY	GOOD REMARK.
						SATISFAC TORY REMARK.
						EXCELEN T REMARK.



Sr	Name of Unit/Branch	No. of Guards	From	TO	Name of Trg Officer	Remarks
01	I. I. M. (Bangalore)	01 S/O 011 S/S XL S/G	1C/OL/11011	11M/OL/11011	Chitrangad Singh	Excellent
011	Hotel Gateway (Surat)	01 L/s 01 S/S 111 S/G	0L/OL/11011	0D/OL/11011	Chitrangad Singh	
0111	Auto Motive (Surat)	0111 S/G	11D/OL/11011	01/OC/11011	Shaikh Ajaj	Excellent
0V	Landmark Honda (Surat)	01 SS OC S/G	1C/OL/11011	110/OL/11011	Shaikh Ajaj	Excellent
0X	Essar Steel Ltd. (Surat)	01 SO 01 LS 01 GM 11V S/G	1111/OL/11011	1L/OL/11011	Shaikh Ajaj	Excellent
0L	Gujarat JHM (Surat)	0L SG	1111/OL/11011	11D/OL/11011	Shaikh Ajaj	Good
0C	SML (Surat)	01 SS OC SG	11V/OL/11011	11D/OL/11011	Shaikh Ajaj	Good
0D	Rangila Park (Surat)	01 SS OX SG	11M/OL/11011	01/OC/11011	Shaikh Ajaj	Good
0M	HDFC Bank (Parle Point Surat)	01 GM 011 SG	1111/OL/11011	1V/OL/11011	Chitrangad Singh	Good
10	Lokhart Hospital (Surat)	011 SS OD SG	OC/OL/11011	OM/OL/11011	Shaikh Ajaj	Good
11	Asian Star (Surat)	01 SO 11 SG	OM/OL/11011	11/OL/11011	Shaikh Ajaj	Good
111	AKT (Surat)	0111 SG	1111/OL/11011	1V/OL/11011	Ajay Kumar Tiwari	Excellent

## GLIMPSES OF ON JOB TRAINING BY OUR TRAINING TEAM





# Major Events Conducted by the Event Security Division

## *April*

SR NO	EVENT DATE	EVENT PERIOD	EVENT NAME	MAN POWER
1	04-03-11	1 DAY	SARVE SIDDHI RINDI VIDYAL	7
2	04-02-11	1 DAY	RICHES (REXINGTON) NP-01	2
3	04-01-11	6 DAYS	GUJARAT GAS	25
4	04-06-11	7 DAYS	DIAMOND CITY EXPO	127
5	04-07-11	4 DAYS	SARSANA AUTO EXPO	95
6	17/04/2011	1 DAYS	SOUTH GUJARAT ELECTION	5
7	22/04/2011	4 DAYS	SOUTH GUJARAT WEE EXH	31

8	23/04/2011	1 DAYS	INTER COLLEGE	6
9	23/04/2011	1 DAYS	RAVI REDDY	4
10	29/04/2011	1 DAYS	DIVYA SWAMI	39
11	24-04-11	2 DAYS	JAGINBRAI MARRIGE	16

*May*

SR NO	EVENT DATE	EVENT PERIOD	EVENT NAME	MAN POWER
1	30-04-11	2 DAY	GOLD GINE WAGGA	4
2	02-05-11	1 DAY	GOLDEN PLAZA FASHION SHOW	6
3	05-05-11	1 DAY	BRAHMBRAI	23
4	06-05-11	1 DAYS	MARRIGA FUNCTION	6
5	12-05-11	2 DAYS	MUNJANI BROTHERS	21
6	15-05-11	2 DAYS	JAIN SANTHA DADA SAREE	10
7	23-05-11	1 DAYS	RETHANGBRAI	10

*June*

SR NO	EVENT DATE	EVENT PERIOD	EVENT NAME	MAN POWER
1	09-06-11	4 DAYS	JEGS WORLD FASHION SHOW	54
2	30-06-11	2 DAYS	MADHAV PAGEL B G EVENT	2
3	12-06-11	1 DAYS	SGCC MEETING EVENT	2

# SALES TARGET V/S ACHIEVEMENTS

## BRANCH WISE SALES ACHIEVEMENTS OCTOBER TO DECEMBER 2010

BRANCH	TARGET (IN LAKHS)	ACHIEVEMENTS (IN LAKHS)

<b>AHMEDABAD</b>	5	3,89
<b>BANGALORE</b>	5	4,17
<b>BELGAUM / GOA</b>	3	1,98
<b>BHARUCH</b>	4	2,65
<b>CHANDIGARH</b>	4,5	2,56
<b>CHENNAI</b>	5	4,55
<b>DELHI</b>	4	1,26
<b>GANDHIDHAM</b>	4	2,15
<b>HYDERABAD</b>	4	2,25
<b>MUMBAI</b>	6	4,25
<b>SURAT</b>	6	5,85
<b>VAPI</b>	5	3,44

# INSPIRATIONAL QUOTES

Try not to become a man of success but a man of value.

**Albert Einstein**

If you have built castles in the air, your work need not be lost; that is where they should be. Now put foundations under them.

**Henry David Thoreau**

Inspiration and genius--one and the same.

**Victor Hugo**

To find what you seek in the road of life,  
the best proverb of all is that which says:

"Leave no stone unturned."

**Edward Bulwer Lytton**

Do not follow where the path may lead.  
Go instead where there is no path and leave a trail.

**Harold R. McAlindon**

(also attributed to Emerson and others)

Leadership: The art of getting someone else to do something you want done because  
he wants to do it.

**Dwight D. Eisenhower**

There go the people.  
I must follow them for I am their leader.

**Alexandre Ledru-Rollin**

# Lesson in Life

- **Ignorance about ability is called disability**

Sometime somewhere there was a guy who was driving an auto rickshaw to earn his bread & butter. Once one passenger hires him. While moving on the road, they stop at a traffic signal. At the traffic signal one beggar comes to them and asks for money. That auto rickshaw driver ignores him but the passenger gives him one rupee and then curses the auto rickshaw driver first and then preaches him that he might be earning 200-300 rupees per day then what was the problem to give one rupee to that needy beggar. The auto rickshaw driver utters not a single word and stays calm. When they reach their destination, passenger gives him 100 rupee note as a fare. The auto rickshaw driver humbly asks for the change but that passenger very rudely orders him to bring it from some shop or hawker. The auto rickshaw driver immediately gets down bringing change. While getting down the passenger

notes that the auto rickshaw driver is handicapped having polio in both legs then also he is working hard to earn his livelihood, at the same time he recalls that healthy and fit beggar. He compares beggar and auto rickshaw driver with other and felt ashamed of his act of giving one rupee to beggar and his rude behavior with auto rickshaw driver. When apologizes and ask auto rickshaw driver the reason behind this spirit of self independence, auto rickshaw driver proudly says only few words, "Ignorance about Ability is called Disability and I am not Disable.."

## *SISA Gets CRISIL Rating*

### **About CRISIL Ratings**

CRISIL is the largest credit rating agency in India. CRISIL pioneered ratings in India more than 20 years ago, and is today the undisputed business leader, with the largest number of rated entities and rating products: CRISIL's rating experience covers more than 41,738 entities, including 20,000 small and medium enterprises (SMEs). As on June 30, 2011, we had more than 13,787 ratings (including over 6,800 SMEs) outstanding.

SISA also enhances' its credibility in the security industry by getting the CRISIL rating NSIC-CRISIL SE 1B.



# SISA Launches Control Room Number

To live up our motto "Ever Alert and Born to Protect" – SISA launches a Control Room. Control Room number is **8980720000** which can be dialed in emergency and when immediate response is required. All clients can call on this number whenever there is an emergency help required. In the initial stage this service will be available in night shift only and SISA aspires to move to 24 hours service. This control room will be well equipped with all modern security gadgets and will be connected to all divisions and units of SISA very soon.

## Photo Gallery

□ Birth day Celebrations:







□ Casual Get to gather:



□ Ganpati Festival:



□ Events and onsite captures:



