



# SISA TIMES

Quarterly Edition : April - June '12

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# New Inductions

Sr. No	Appointments
1	Hemant parmar has been appointed as Office executive on 15 <sup>th</sup> May 2012 at Bharuch Branch.
2	Ramkaran Singh has been appointed as Operation officer on 30 <sup>th</sup> June 2012 at Ahmadabad branch
3	Dawood Patel has been appointed as General Manager Operation on 02 <sup>nd</sup> May 2012 at Corporate office.
4	Paresh Madhukar has been appointed as Office Executive on 01 <sup>st</sup> June 2012 at Corporate Office
5	Abhilash Tarwadi has been appointed as paying officer on 11 <sup>th</sup> April 2012 at corporate office
6	Shailesh Dubey has been appointed as Office Executive on 24 <sup>th</sup> May 2012 at corporate Office



## New Contracts & Achievement

Sr. No.	Company	Branch
1	Doosan Power System India Pvt. Ltd.	Gandhidham
2	Akash Group	Surat
3	Indo Baijin chemicals Pvt. Ltd.	Gandhidham
4	sarin technologies India Pvt. Ltd.	Mumbai
5	Jai Shakti Engineering construction	Gandhidham
6	IDBI Bank	Surat
7	Balvantrai Lalubhai rotiwala	Surat
8	Federal Bank Maninagar	Ahmedabad
9	Federal Bank Hebri	Banglore
10	Federal Bank Bhuj	Gandhidham
11	Federal Bank Mulund	Mumbai
12	Federal Bank	Ahmedabad
13	Amtek Auto Ltd.	Ahmedabad
14	Jay Bharat textile & real estate	Vapi
15	Fedral Bank Tirupure	Chennai
16	Federal Bank thiruverumbur	Chennai
17	Federal Bank Ranipet	Chennai
18	Federal Bank Kothagiri	Chennai
19	Syndicate Bank	Chennai
20	Federal Bank Bharuch	Bharuch
21	Federal Bank Bhavnagar	Ahmedabad
22	Deepak Nitrie Ltd.	Gandhidham
23	Federal Bank Moodbidri	Ahmedabad
24	Federal Bank Anand	Ahmedabad
25	Federal Bank Kadur	Banglore
26	Federal Bank Kushal Nagar	Banglore
27	HDFC Bank	Vapi
28	Prince Building Katargam	Surat
29	Federal Bank Clock tower	Hydrabad
30	Federal Bank	Hydrabad
31	Chintan Impex	Surat
32	South Indian Bank	Chennai
33	South Indian Bank Gudiyattam	Chennai
34	Adani Agri Logistic Ltd.	Chennai
35	Alok Infrastructure Pvt. Ltd.	Bharuch



<b>36</b>	Fedral Bank Nerul	Mumbai
<b>37</b>	Deepak Nitrie Ltd.	Gandhidham
<b>38</b>	Siemens Limited	Gandhidham





# On Job Training Conducted by the Training Team

Sr. No	Name of the unit training imparted	No. of Person trained	Date		Name of the Training officer	Remark
			From	To		
01	Vindhyawasini	18	26/05/2012	30/05/2012	Ajay Tiwari	Excellent
02	Pramukh Residence	30	30/05/2012	05/06/2012	Ajay Tiwari	Excellent
03	Hi-Tech	10	22/05/2012	Cont	Ajaj	Pending
04	Bhumi Bio Sid	03	08/06/2012	08/06/2012	Chitrangad	Good
05	HDFC Citylite	03	07/06/2012	07/06/2012	Chitrangad	Good
06	Federal bank Maninagar	02	07/06/2012	07/06/2012	Chitrangad	Good
07	Federal bank Citylite	02	06/06/2012	06/06/2012	Chitrangad	Good





08	Amtek	05	06/06/2012	06/06/2012	Chitrangad	Good
09	Federal bank Anand	02	06/06/2012	06/06/2012	Chitrangad	Good
10	Railway	14	06/06/2012	06/06/2012	Gyanendra Pandey	Excellent
11	Vidhuyat	05	06/06/2012	07/06/2012	Ajay Tiwari	Excellent
12	Valson Industries	07	08/06/2012	11/06/2012	Ajay Tiwari	Satisfacto
13	GIPCL	68	07/06/2012	Cont	Gyanendra Pandey	Pending
14	Eagle-Group	06	08/06/2012	Cont	Shekh Ajat	Pending
16	Prince Diamond	06	09/06/2012	Cont	Ajaj	Pending
15	Ritika Emb	20	16/06/2012	Cont	Ajaj	Pending





16	Federal Bank Rajkot	02	09/06/2012	09/06/2012	Chitrangad singh	Excellent
17	Federal Bank Veraval	02	09/06/2012	09/06/2012	Chitrangad singh	Excellent
18	IIM Bangalore	64	18/06/2012	26/06/2012	Chitrangad singh	Excellent
19	Adani Willmar Haldiya	34	28/06/2012	Cont	Ajay Tiwari	Pending
20	Basic Training	12	09/06/2012	16/06/2012	Paresh & Reeturaj	
21	Doosan tata power	18	01/04/2012	03/04/2012	Gyanendra Pandey	Good
22	Adani wilmar kolkata	33	01/04/2012	04/04/2012	Ajay Tiwari	Pending
23	Adani Agree Logistic	09	05/04/2012	20/04/2012	Ajay Tiwari	Excellent
24	IDBI Bank Adajan	03	03/04/2012	10/04/2012	Chitrangad	Good
25	Ritika Emb	12	11/04/2012	14/04/2012	Gyanendra Pandey	Pending
26	Ritika Fashion	08	11/04/2012	14/04/2012	Gyanendra Pandey	Pending
27	Arushi Embroidery	20	09/04/2012	11/04/2012	Chitrangad	Pending





28	Eagle Group	05	15/04/2012	Cont	Gyanendra Pandey	Pending
29	Deep Jyoti	08	15/04/2012	Cont	Gyanendra Pandey	Pending
30	Krishna patnam Oil & Fact Naylur	14	15/04/2012	23/4/2012	Chitrangad	Excellent
31	Refresher Training of QRT Guards	03	20/04/2012	20/04/2012	Reeturaj	
32	Basic Training (Nepali Guards)	07	01/04/2012	30/04/2012	Chitrangad	
33	Adani wilmar Kolkata	33	29/04/2012	Cont	Chitrangad	Pending
34	Vijay Sales (Gudgaon)	05	30/04/2012	01/05/2012	Gyanendra Pandey	Excellent
35	Vijay sales (Kadod bag)	05	02/05/2012	04/05/2012	Gyanendra Pandey	Good
36	Adani wilmar Kolkata	33	29/04/2012	04/05/2012	Ajay Tiwari	Pending
37	IDBI Bank Adajan	03	08/05/2012	09/05/2012	Ajaj	Good
38	Hdfc parle point	02	07/05/2012	08/05/2012	Ajay Tiwari	Good





39	Impress Mall	08	10/05/2012	16/05/2012	Ajay Tiwari	Excellent
40	Hdfc Bank	06	07/05/2012	09/05/2012	Gyanendra Pandey	Satisfied
41	Armo	14	11/05/2012	14/05/2012	Gyanendra Pandey	Good
42	Shivangi Fashion	04	11/05/2012	Cont	Gyanendra Pandey	Pending
43	Vijay Sales	04	08/05/2012	09/05/2012	Ajaj	Excellent
44	Fedral bank Adajan	02	08/05/2012	09/05/2012	Ajaj	Good
45	Lokhat Hospital	11	14/05/2012	16/05/2012	Ajaj	Good
46	Akt Technology	07	10/05/2012	11/05/2012	Ajaj	Good
47	Asian Star	14	14/05/2012	16/05/2012	Ajaj	Good
48	Parsoli Motors	04	10/05/2012	11/05/2012	Ajaj	Good





49	Armo	14	11/05/2012	13/05/2012	Gyanendra Pandey	Good
50	ITW India Ltd	11	17/05/2012	21/05/2012	Ajay Tiwari	Excellent
51	Vindhyawasini	18	26/05/2012	30/05/2012	Ajay Tiwari	Excellent
52	Bicco	07	22/05/2012	25/05/2012	Ajay Tiwari	Excellent
53	Hi-Tech	10	21/05/2012	Cont	Ajaj	Pending
54	Basic Training	06	01/05/2012	31/05/2012	Reeturaj	



## GLIMPSES OF ON JOB TRAINING BY OUR TRAINING TEAM









# EVENT SECURITY

SR NO	EVENT DATE	EVENT PERIOD	EVENT NAME	MAN POWER
1	2012-10-04	1 DAY	Z RAI EVENT	10
2	2012-01-04	1 DAY	DIAMOND SAFE VAULT	3
3	15/4/2012	1 DAYS	PUNJABI SAMAJ	10
4	25/4/2012	1 DAYS	KAPILBHAI EVENT	8
5	27/04/2012	5 DAYS	SOUTH GUJARAT CHAMBER OF COMMERCE 'WEE EXH 2012'	56
6	2012-06-05	1 DAY	AMIT PUROHIT	20
7	23/5/2012	1 DAY	SAHIL BHAI EVENT	4
8	27/5/2012	1 DAY	SGCCI CM EVENT	20
9	2012-06-06	1 DAY	KIRIT MEHTA EVENT	110





# GLIMPSE OF EVENT SECURITY





# SALES TARGET V/S ACHIEVEMENTS

BRANCH	TARGET (IN LAKHS)	ACHIEVEMENTS (IN LAKHS)
AHMEDABAD	4	3.3
BANGALORE	4	3.20
BHARUCH	8	6.00
BELGAUM/GOA	4	2.89
CHANDIGARH	4	2.75
CHENNAI	4	3.55
DELHI	3	1.22
GANDHIDHAM	5	3.30
HYDERABAD	4	2.75
MUMBAI	6	4.85
SURAT	10	5.50
VAPI	8	5.80



# ANNUAL CONFERENCE 2012

On 05<sup>th</sup> April 2012, we had organised Annual Conference, at Taj Gateway Surat. The motive behind this conference is to decide the marketing plan and to set the targets to the branches.

The conference started with the welcome speech by Mr. Rajesh Paul - CEO of SISA Group. Then all the branch managers gave their introductory speech. The CEO put forth his sales strategy and targets, which was supported by all the directors. Then Col. Jaspal Singh - Senior Vice president of SISA Group gave his idea about marketing plans and strategies which was followed by the address of our Managing Director – Mr. Sameer Sharma on the operational management and marketing strategies.

All the branches vowed to achieve the target in letter and spirit.

At the end of the session our Chairman – Maj. S.K. Sharma delivered the closing address followed by vote of thanks given by Col. Jaspal Singh - Senior Vice president SISA Group.

The delegates enjoyed the delicious lunch and evening tea with each other.



# GLIMPSE OF ANNUAL CONFERENCE 2012









# ACT OF BRAVERY

SISA group is known for its alertness and protectiveness. Our guard Mr. Vijay singh, has proved this by protecting the ATM center of Federal Bank- shaper veraval – Rajkot which is covered under Ahmadabad Branch.

On 18<sup>th</sup> July 2012 Mr. Vijay Singh was performing his nigh duty at federal Bank - shaper veraval – Rajkot, he saw two suspicious people approaching the ATM with weapon, they told him to leave the place or, they will kill him. But he did not leave the place and showed immense bravery by fighting with them and protecting the ATM center.

By showing this Act of Bravery our guard Mr.Vijay Singh has actually lived up to our motto “Ever Alert and Born to Protect”.

The SISA Management at the corporate office has suitably rewarded this brave guard Mr. Vijay Singh.



# INSPIRATIONAL QUOTES

Do not follow where the path may lead.  
Go instead where there is no path and leave a trail.

**Harold R. McAlindon**

He who has never learned to obey  
cannot be a good commander.

**Aristotle**

Try not to become a man of success but a man of value.

**Albert Einstein**

Men's best successes come after their disappointments.

**Henry Ward Beecher**

When the best things are not possible, the best may be made of those that  
are. - **Richard Hooker**

Knowing is not enough; we must apply.  
Willing is not enough; we must do.

**Johann Wolfgang von Goethe**

Nothing great was ever achieved without enthusiasm.

**Ralph Waldo Emerson**

The surest way not to fail is to determine to succeed.

**Richard Brinsley Sheridan**

The difference between a successful person and others is not a lack of  
strength, not a lack of knowledge, but rather a lack in will.

**Vince Lombardi**

Success is the good fortune that comes from aspiration, desperation,  
perspiration and inspiration.

**Evan Esar**

The safest principle through life, instead of reforming others, is to set about  
perfecting yourself.

**B. R. Haydon**

Along with success comes a reputation for wisdom.

**Euripides**



# Learning Lessons

## Tips to save environment

It's easy to protect the planet! These tips help save energy. So get green and give the tips a try.

Make sure to ask your parents before trying any of these tips!

- Keep those fans buzzing in summer instead of turning on the air conditioner.
- Replace incandescent light bulbs with compact fluorescent ones. They last up to ten times longer and can use a quarter of the energy.
- Plug electronics into a power strip and flip off the switch when the gadgets aren't in use. (make sure this won't mess up clocks and recordings.)
- Commit to turning off your computer before bed each night and before you go out for the day. Also set the computer's sleep mode for when the computer is idle for just a little while. By doing these two simple acts, you will use about 85% less energy each day.
- Switch off the light every time you leave a room.
- Set the thermostat to no lower than 78°F in the summer and no higher than 68°F in the winter.
- Place your desk next to a window and use natural light instead of a lamp.
- Close your curtains to keep out daytime summer heat or keep in nighttime winter warmth.
- Turn off the TV or video game console and play outside.
- Ask Mom or Dad to turn off the car instead of letting it idle while you're waiting.
- Ride a bike or walk instead of using the car.
- Carpool.