



SISA *Times*

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Editor: Alpa Dhimar

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From the desk of CEO

NEW ROLE FOR SECURITY MANAGERS IN THE PRESENT ENVIRONMENT

In the present security scenario, Security Manager's role has assumed much greater importance. There are quite a few new areas of specialization. We must understand meaning of responsibility for the protection of valuable assets of clients as well as employees. What are the challenges facing Security Manager and scenario and different type of organizations?

The answers to these question are often complex with different implications. However simple straight forward answer is the need for effective safeguarding of property information and individuals. Security Managers are expected to provide quality protective and safety measure s in an increasing vulnerable environment. To handle these, it requires diverse mind, competence as also broad based experience.

Security does not function in isolation in an organization. Security's role and observations are important to operations & maintenance, production, storage and fire & safety department.

New Role

With the above backdrop, and need for total loss prevention requirements, role of Security Managers and professionals has undergone a tremendous change. They are no more merely heading the guarding force. They are expected to contribute to productivity and profitability of the organization. They are often called upon to perform various duties unrelated to security functions such as facility Management or Event Management.

New Responsibility and Expectations

Security Managers are responsible for the assessment, implementation and maintenance of security system in the organization. He has to workout effective strategies for the following:

- Identifying the most important requirements in developing a secure environment.
- Level of security required to protect the data.
- Identifying and documenting security rules for the organization.
- Identifying and Managing Security Risks.
- Responding to security incidents.

New Areas Needing Special Knowledge & Expertise

Normally security of government organizations and public property is the responsibility of central / state police force. If given the mandate and authority private security agencies can perform these functions as well. Following new areas need special knowledge and expertise.

- Crime Investigations
- Detective duties
- Railways & highway escort duties
- Network & data security
- Emergency Response centers
- Special Events security

Conclusion

Multi dimensional threats to national security, Industries and corporate House have increased many folds, due to terrorism, pilferage / thefts, cyber crimes, bomb threats, natural and manmade disasters. With the increase in the overall security requirement, both central / state forces are unable to cope up with the requirement. Industrial security is no longer old traditional watchman job. It needs expertise and skills to be effective.

Col. Jaspal Singh (Retd.)

CEO

New Inductions

Sr. No.	Promotions & Appointments :
01.	Mr. Mahesh Patel has been promoted as Sr. Manager (Credit) at Corporate Office.
02.	Mr. Abdul Rahim Miajan has been promoted as Sr. Manager (Commercial) at Corporate Office.
03.	Mr. P. Selvaraj has been appointed as Operations Officer from 06 th April, 09 at Coimbatore Branch.
04.	Mr. Dharamraj Pandey has been appointed as Operations Officer from 10 th April, 09 at Vapi Branch.
05.	Mr. Javed Yusuf Bhamiya has been appointed as Operations Executive from 24 th April, 09 at Corporate Office.
06.	Mr. Vivek Kumar Jha has been appointed as Training / Recruitment Officer from 01 st May, 09 at Corporate Office.
07.	Mr. Vipul Patil has been appointed as Operations Executive from 09 th May, 09 at Corporate Office.
08.	Mr. Nirmal Kumar has been appointed as Operations Officer from 25 th May, 09 at Belgaum Branch.
09.	Mr. Shashikant Vaishnav has been appointed as Training Officer from 25 th May, 09 at Corporate Office.
10.	Mr. Durgasingh Tomar has been appointed as Training Officer from 26 th May, 09 at Corporate Office.
11.	Mr. Bhupendra Yadav has been appointed as Training Officer from 26 th May, 09 at Corporate Office.
12.	Mr. Ajeet Kumar Singh has been appointed as Branch Manager from 05 th June, 09 at Bharuch Branch.
13.	Mr. Saahil Basha has been appointed as Operations Officer from 12 th June, 09 for Belgaum Branch.
14.	Ms. Soni Kumari has been appointed as HR Executive from 29 th June, 09 at Corporate Office.
15.	Mr. Ravikant Kaushik has been appointed as Office Executive from 30 th June, 09 at Delhi (NCR) Branch.

New Contracts & Achievements

This quarter we have bagged the following contract :-

Sr. No.	Company	Branch
1.	PUNJAB NATIONAL BANK	CHANDIGARH
2.	RACHIT CREATION	SURAT
3.	D. KHUSHAL JEWELLERS	SURAT
4.	D .K. SILVER ART	SURAT
5.	D B CORP LTD. DIVYA BHASKAR, CHANGODAR SITE	AHMEDABAD
6.	ICILON INDUSTRIES	SURAT
7.	FLEXO MATIC BARIKTI PACKEGING PVT LTD	VAPI
8.	FEDERAL BANK SHOLLINGANALLUR	CHENNAI
9.	PRIMIER QUARRY	BHARUCH
10.	FEDERAL BANK, VYGNANAGAR	BANGALORE
11.	HDFC BANK LTD. SANAND	AHMEDABAD
12.	HDFC BANK LTD, LIMDI	AHMEDABAD
13.	HDFC BANK LTD, MEMNAGAR (AHMEDABAD)	AHMEDABAD
14.	HDFC BANK LTD. KESOD	AHMEDABAD
15.	HDFC BANK LTD, IDAR	AHMEDABAD
16.	HDFC BANK LTD, SAVAR KUNDLA	AHMEDABAD
17.	HDFC BANK LTD, JODHPUR CROSS ROAD	AHMEDABAD
18.	VIKRAM HOSPITAL & RESEARCH INSTITUTE	COIMBATORE
19.	RUKMINIRAMA STEEL ROLLINGS PVT. LTD.	BELGAUM
20.	H - WEAR GARMENTS	BANGALORE
21.	STEPAN INDIA PVT. LTD	BHARUCH
22.	THE SARVAJANIK MEDICAL TRUST	SURAT
23.	FEDERAL BANK, DODDABALLAPUR	BANGALORE
24.	ICICI CASH VAN PUNE	MUMBAI
25.	PAHARPUR COOLING TOWERS LIMITED - MUNDRA	GANDHIDHAM

26.	HDFC BANK LTD, METHAPUR	AHMEDABAD
27.	JHM INTERNATIONAL	SURAT
28.	ADARSH BANGALOW	SURAT
29.	PANJAB NATIOAL BANK (THANE)	MUMBAI
30.	STATE BANK OF HYDERABAD - 1	CHANDIGARH
31.	FEDERAL BANK, KARWAR	BELGAUM
32.	HDFC BANK LTD, UNNA	RAJKOT
33.	VAPI CARE PHARMA PVT. LTD	VAPI
34.	FEDERAL BANK, NIPPANI	BELGAUM
35.	HDFC BANK LTD, DHANGDHARA	AHMEDABAD
36.	FEDERAL BANK, JAYNAGAR	BANGALORE
37.	FEDERAL BANK, BANNERGHATTA	BANGALORE
38.	FEDERAL BANK, MARATHAHALLI	BANGALORE
39.	JHAGADIA COPPER LIMITED (BUS)	BHARUCH
40.	HDFC BANK LTD,MODASA	AHMEDABAD
41.	HDFC BANK LTD, CHANGODAR	AHMEDABAD
42.	HDFC BANK LTD, NAVRANGPURA	AHMEDABAD
43.	HDFC BANK LTD,(VASNA)AHMEDABAD	AHMEDABAD
44.	MAX HYPERMARKET INDIA PVT. LTD.	BANGALORE
45.	STATE BANK OF INDIA	CHANDIGARH
46.	STATE BANK OF INDIA SEC-10	CHANDIGARH
47.	FEDERAL BANK SALEM (ATM)	CHENNAI
48.	WALCHANDNAGAR INDUSTRIES LTD	BHARUCH
49.	YESH CREATION	SURAT
50.	PNB MALOUT	CHANDIGARH
51.	STATE BANK OF INDIA SIRSA	CHANDIGARH
52.	EXPRESS RESTUARANT	SURAT
53.	VANDANA VAYU SHAKTI	BANGALORE
54.	FEDERAL BANK, CHANAPATANA	BANGALORE

55.	FEDERAL BANK RAMAPURAM (ATM)	CHENNAI
56.	FEDERAL BANK SRIPERUMPUDUR (ATM)	CHENNAI
57.	FEDERAL BANK ERANIAL (ATM)	CHENNAI
58.	FEDERAL BANK KANCHEEPURAM	CHENNAI
59.	INDIAN BANK - PEELAMEDU	COIMBATORE
60.	INDIAN BANK - PULIYAKULAM	COIMBATORE
61.	INDIAN BANK - PANDALUR	COIMBATORE
62.	SHREE UTTAM STEEL & POWER LIMITED	BELGAUM
63.	ICICI BANK (CASH VAN) DOMBIVALI	MUMBAI
64.	FEDERAL BANK, KAKINADA	HYDERABAD

Congratulations to all above Branches! Keep it up!

New Premises

It takes us great pleasure to announce that we have acquired new office at Delhi (NCR), from where our Delhi (NCR) Operations will be handled under the command of Ms. Ritu Sahni, Director, NCR.

The Office is located at the following address:

Shiva Industrial Security Agency Guj Pvt. Ltd

GF-51, Classique Tower,

Rajouri Garden,

New Delhi – 110001

Mobile : 09810534247

Email : ritu@sisasecurity.com

We wish the our Delhi (NCR) Best Wishes for greater success in the future.

Appreciation to Security Guards

Appreciation by the Client

IIM, Bangalore : A Certificate of appreciation was awarded by Indian Institute of Management, Bangalore to Security Guard Prabhatha Kumar Behera. Mr. Behera who had found a Mobile Handset, immediately informed the Security Office and handed over the handset. Client appreciated the guard for his loyalty and honesty.

SEPCO, Gandhidham : Security Guard Chandra Bahadur Singh and Security Supervisor Badri Narayan had exhibited a commendable performance, when a short circuit took place in the company. Both took immediate action and controlled the situation thus, prevented a colossal loss to company property. Both the security personnel were appreciated for showing excellence in their work and efforts towards safety and security.

GIPCL, Bharuch : Security Guard L. Krishanan and Bhola Ram had caught a vehicle - the vehicle was carrying scrap illegally from the company and was trying to get out of the company without the knowledge of authorities.. Both the security personnel were appreciated for their bravery, courage and sense of responsibility as also their exceptional devotion towards duty.

The act of excellent performance of duty by our security personnel deserves felicitations from the Management and entire SISA GROUP.

Well Done! Keep It Up !!!

On Job Training Programme by the Training Team

Sr.	Name of Unit/ Branch	No. of	Date	No. of Days
No		Guards		
1.	GSEG	26	01/04/09	18 days
2.	TORRENT POWER	36	01/04/09	26 days
3.	ALOK INDUSTRIES (VAPI)	67	01/04/09	06 days
4.	ARMO	13	03/04/09	05 days
5.	IRB TOLL NAKA (VAPI)	39	06/04/09	05 days
6.	IRB TOLL NAKA (NAVSARI)	42	08/04/09	06 days
7.	HOTEL GATEWAY	11	15/04/09	05 days
8.	S. KUMAR	27	16/04/09	06 days
9.	MALCO	86	17/04/09	14 days
10.	ESSAR STEEL & ESSAR	105	20/04/09	30 days
	CONSTRUCTION			
11.	JHAGADIA COPPER	22	22/04/09	02 days
12.	GPEC	21	23/04/09	07 days
13.	DIVYA BHASKAR	09	27/04/09	03 days
14.	PABANSO	07	28/04/09	02 days
15.	IDRBT	28	05/05/09	05 days
16.	TORRENT POWER	39	06/05/09	08 days
17.	NABARD BANK	07	18/05/09	05 days
18.	RAJA FORGINGS & GEARS	04	18/05/09	04 days
	LTD.			
19.	WRIGLEY INDIA	13	21/05/09	03 days
20.	VAPI CARE PHARMA PVT.	06	22/05/09	06 days
	LTD.			
21.	ESSAR STEEL & ESSAR	105	24/05/09	06 days
	CONSTRUCTION			
22.	HOTEL GATEWAY	15	25/05/09	05 days
23.	CAIRN ENERGY	39	27/05/09	04 days
24.	NATURAL GROUP	03	27/05/09	03 days
25.	LOKHAT HOSPITAL	14	01/06/09	04 days
26.	GIPCL	64	02/06/09	18 days
27.	ASIAN STAR	14	03/06/09	03 days
28.	ADVANCE SURFACTANTS	13	05/06/09	05 days
29.	TULSI ART	04	09/06/09	02 days
30.	HARE KRISHNA EXPORTS	04	10/06/09	02 days
31.	GODREJ	02	17/06/09	02 days
32.	PIDILITE	09	17/06/09	02 days
33.	MICRO INK LTD.	51	26/06/09	04 days

Glimpses of On Job Training





Training Team is working really hard and performing an excellent job while conducting ON JOB TRAINING.

Lets Wish all the very best to our TRAINING TEAM for their outstanding performance !!!

Note : The Client who wishes to conduct ON JOB TRAINING can get in touch with our

Sr. Manager (Training) Mr. Nishith Bhatnagar
email - trg@sisasecurity.com / Mobile # 9925227461.

Commendable Efforts by Emergency Response Service (ERS) Team

Article in newspaper "THE SANDESH" dated 21.07.09

પીપલોદમાં સિક્યુરિટી સિસ્ટમે ઘર લૂંટાતું બચાવ્યું

સુરત, તા.૨૧

પાલના કિશ્ના દર્શન રો હાઉસમાં રહેતાં વકીલના ઘરમાં ગત રાતે ધૂસેલા તસ્કરો રૂ. ૧.૮૧ લાખની મતા ચોરી ગયા હતાં. આખું વસઇવાલા પરિવાર ઘરમાં હતું ત્યારે જ તસ્કરો કામ કરી ગયા હતાં. નવીનભાઇને ચોરીની જાણ છેક સવારે થઇ હતી. અલબત્ત તસ્કરો ઘરમાં જ હોય ત્યારે પણ જાણ થઇ જાય તો ભાગ્યે જ કોઇ વ્યક્તિ તેમનો સામનો કરવાની હિંમત કરે છે કારણે કે માલ કરતાં જાનની કિંમત વધારે જ હોય છે. હુમલાના ડરથી કોઇ વ્યક્તિ બદમાશોનો પ્રતિકાર કરતી નથી. આવો જ બનાવ પીપલોદમાં પટેલ પરિવારને ત્યાં બન્યો. તેમને ત્યાં પણ રાતે બે બદમાશો ધૂસ્યા હતા. પરંતુ પટેલ પરિવારે ઘરમાં અત્યાધુનિક સિક્યુરિટી સિસ્ટમ લગાવી હોઇ તેનાથી તેમનું ઘર લૂંટાતા બચી ગયું એટલું જ નહિ બે પૈકી એક તસ્કરને ઝડપી લેવામાં પણ સફળતા મળી હતી.

સૂત્રોના જણાવ્યા અનુસાર હુમસરોડ પર પીપલોદમાં મલ્હાર શોપિંગ કોમ્પ્લેક્સની પાછળના ભાગે આવેલા સાગર બંગલોમાં પટેલ પરિવાર રહે છે. ગત મોડી રાતે આ બંગલોમાં બે બદમાશો ધૂસ્યા હતાં. સાગર બંગલોની સામેના ઘરના વોચમેને આ અંગે જાણ કરતાં પટેલ પરિવારે તેમના ઘરમાં મુકાવેલી સિક્યુરિટી સિસ્ટમનું પેનિક બટન દબાવી દીધું હતું.

સિક્યુરિટી સિસ્ટમમાં એવું હોય છે કે આગ, અકસ્માત કે ચોરી-લૂંટ જેવા બનાવો વેળા પેનિક બટન દબાવવાથી સિક્યુરિટી કંપનીના કંટ્રોલ રૂમમાં આલાર્મ વાગે અને પછી ત્યાંથી કંપનીના કમાન્ડો ઘટના બની હોય એ ઘરે પહોંચી જાય છે. કંપનીની વાનમાં કમાન્ડો ફરતાં રહેતાં હોઇ જે-તે સ્થળે પહોંચતાં માત્ર પાંચ-સાત મિનિટ લાગે છે.

આ વ્યવસ્થા પ્રમાણે જ પટેલ પરિવારને ત્યાં પણ ગણતરીની મિનિટોમાં કમાન્ડો પહોંચી ગયા હતાં. કમાન્ડોને જોઇ બે બદમાશો પૈકી એક દિવાલ ફૂટી ફરાર થઇ ગયો જ્યારે બીજો પકડાઇ ગયો હતો. ગોપીપુરા વિસ્તારના રહેવાસી એવા આ બદમાશને ઉમરા પોલીસના હવાલે કરી દેવામાં આવ્યો હતો.

Major Events Conducted by Emergency Response Service (ERS)

Sr. No	Date	Client Name	No. of Guards	No. of Days
1.	26/4/09	Jain Samaj	82	02 days
2.	06/06/09	Red Carpet	09	01 day
3.	16/06/09	Marriage Event (Varachha)	06	01 day
4.	29/06/09	Javyeer Enterprise Pvt. Ltd	04	01 day

Sales Targets & Achievements

BRANCH WISE SALES ACHIEVEMENTS

APRIL 2009 TO JUNE 2009

BRANCH	TARGETS	BUSSINESS ACHIEVED
AHMEDABAD	300000	420948
BHARUCH	300000	252600
GANDHIDHAM	300000	216300
SURAT	300000	162900
BELGAUM	200000	994240
BANGALORE	300000	130615
MUMBAI	250000	868430
VAPI	300000	743000
CHANDIGARH	300000	569000
ERS	300000	479680
CHENNAI	350000	327960
RAJKOT	300000	253690
COIMBATORE	300000	100000
HYDERABAD	300000	92000
VADODARA	50000	43000

Inspirational Quotes

A man in this world without learning is as a beast of the field.

Get happiness out of your work or you may never know what happiness is.

The secret of joy in work is contained in one word - *EXCELLENCE*. To know how to do something well is to enjoy it.

No one will manufacture a lock without a key Similarly God won't give problems without solutions.

Know more than other
Work more than other
Expect less than other

Falling down doesn't make you a failure, but staying down does.

Lesson in Life

In 1883, a creative engineer named John Roebling was inspired by an idea to build a spectacular bridge connecting New York with the Long Island. However bridge building experts throughout the world thought that this was an impossible feat and told Roebling to forget the idea. It just could not be done. It was not practical. It had never been done before.

Roebling could not ignore the vision he had in his mind of this bridge. He thought about it all the time and he knew deep in his heart that it could be done. He just had to share the dream with someone else. After much discussion and persuasion he managed to convince his son Washington, an up and coming engineer, that the bridge in fact could be built.

Working together for the first time, the father and son developed concepts of how it could be accomplished and how the obstacles could be overcome. With great excitement and inspiration, and the headiness of a wild challenge before them, they hired their crew and began to build their dream bridge.

The project started well, but when it was only a few months underway a tragic accident on the site took the life of John Roebling. Washington was injured and left with a certain amount of brain damage, which resulted in him not being able to walk or talk or even move.

"We told them so."

"Crazy men and their crazy dreams."

"It's foolish to chase wild visions."

Everyone had a negative comment to make and felt that the project should be scrapped since the Roeblings were the only ones who knew how the bridge could be built. In spite of his handicap Washington was never discouraged and still had a burning desire to complete the bridge and his mind was still as sharp as ever.

He tried to inspire and pass on his enthusiasm to some of his friends, but they were too daunted by the task. As he lay on his bed in his hospital room, with the sunlight streaming through the windows, a gentle breeze blew the flimsy white curtains apart and he was able to see the sky and the tops of the trees outside for just a moment.

It seemed that there was a message for him not to give up. Suddenly an idea hit him. All he could do was move one finger and he decided to make the best use of it. By moving this, he slowly developed a code of communication with his wife.

He touched his wife's arm with that finger, indicating to her that he wanted her to call the engineers again. Then he used the same method of tapping her arm to tell the engineers what to do. It seemed foolish but the project was under way again.

For 13 years Washington tapped out his instructions with his finger on his wife's arm, until the bridge was finally completed. Today the spectacular Brooklyn Bridge stands in all its glory as a tribute to the triumph of one man's indomitable spirit and his determination not to be defeated by circumstances. It is also a tribute to the engineers and their team work, and to their faith in a man who was considered mad by half the world. It stands too as a tangible monument to the love and devotion of his wife who for 13 long years patiently decoded the messages of her husband and told the engineers what to do.

Perhaps this is one of the best examples of a never-say-die attitude that overcomes a terrible physical handicap and achieves an impossible goal.