



SISA TIMES

Quarterly Edition : Oct. - Dec. '10

Editor: Yash Shukla

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FROM THE DESK OF THE COO

How Do we Look At Failure?

Failure, they say, is the best teacher. We learn and have more confidence in what we know through trial and error, which one time or another has resulted in failure. We don't have to accept our failure if success is what we are looking for.

For every successful achievement, there has been one or more failures. People we consider as successful are those who refused to accept failure and believed success is the other side of failure.

The incandescent light was invented after 1000 failures. Assuming he had stopped after he tried 100 times what would have been the result of such an effort?

Every time we see new products inventions, think in term of failures that were not accepted. Everything successful today is a result of failure not accepted.

If our effort is not bringing in a desired result, we don't have to call it a failure. Let us consider it a challenge. What is the difference between the two? One is negative, the other is positive; one motivates, the other demotivates.

What we need is positive thinking and motivation to attain success. Failure is an end thing; challenge is an open thing. Failure means there is no way out, no alternative, but a challenge is a question mark asking another way out of the situation, an alternative solution to the problem.

If we fall down, we have to get up and start moving. If not, other people will step on us towards their achievement. What we call failure and abandon is what someone will step into with just a little additional effort to reach achievement.

Mr. Rajesh Paul

Chief Operating Officer

SISA GROUP

New Inductions

Sr. No.	Appointments
01.	Mr. Sanjiv Rajput has been appointed as Branch Manager from 12th October, 2010 at Ahmedabad Branch.
02.	Mr. Yash Shukla has been appointed as DGM-HR from 14 th October, 2010 at Corporate Office.
03.	Mr. Vijay Kushwaha has been appointed as Office Executive from 13 th November, 2010 at Surat Branch.
04.	Mr. D.Kannan has been appointed as Field Officer from 27 th November, 2010 at Chennai Branch.
05.	Mr. Jignesh Sonara has been appointed as Office Executive from 4 th December, 2010 at Gandhidham Branch.
06.	Mr. Prem Singh has been appointed as Field Officer from 10 th December, 2010 at Surat Branch.
07.	Mr. Sanjay Singh has been appointed as Field Officer from 11 th December, 2010 at Vapi Branch.
08.	Mr. Sukhnaib Singh has been appointed as Field Officer from 14 th December, 2010 at Surat Branch.
09.	Mr. Jitender Singh has been appointed as Field Officer from 14 th December, 2010 at Surat Branch.
10.	Mr. Biswajit Chowdhury has been appointed as Officer on Special Duty from 15 th December, 2010 at Corporate Branch.
11.	Mr. Nitin Mishra has been appointed as Office Executive from 15 th December, 2010 at Corporate Office.

New Contracts & Achievement

SR #	COMPANY NAME	BRANCH
1	NEEDLE CRAFT	SURAT BRANCH
2	ADANI WILMER (CASTOR)	GANDHIDHAM BRANCH
3	SOLITAIRE BUILDING	SURAT BRANCH
4	GUJARAT COLOURLAM PVT. LTD.	BHARUCH BRANCH
5	SARJAN CO-OP HOUSING SOCIETY	SURAT BRANCH
6	PUNJAB NATIONAL BANK- BARNALA	CHANDIGARH BRANCH
7	PUNJAB NATIONAL BANK- BEHAL	CHANDIGARH BRANCH
8	AJAY VIJAY & CO.	SURAT BRANCH
9	LANDMARK HONDA	AHMEDABAD BRANCH
10	SHAILJA DIAMOND JEWELLERY	SURAT BRANCH
11	FIRE STONE DIAMONDS	SURAT BRANCH
12	RADASHIR JEWELLERY	SURAT BRANCH
13	HARI OM FASHIONS	SURAT BRANCH
14	AAKASH POLYFILMS	SURAT BRANCH

15	J N J MACHINES	SURAT BRANCH
16	OMPRAKASH MALCHAND	SURAT BRANCH
17	ANANDKUMAR MALCHAND	SURAT BRANCH
18	LILY PACKERS	SURAT BRANCH
19	CITRUS HOTELS	CHENNAI BRANCH
20	SOUTH INDIAN BANK	CHENNAI BRANCH
21	TRIWAY CFS	CHENNAI BRANCH
22	ADITYA PRINTS	SURAT BRANCH
23	INDIAN BANK- ROHTAK	CHANDIGARH BRANCH
24	SIEMENS	GANDHIDHAM BRANCH
25	F L SMIDTH	GANDHIDHAM BRANCH
26	SRI SHAKTI FOUNDERY	COIMBATORE BRANCH
27	DAV COLLEGE	CHANDIGARH BRANCH
28	HARMONY YARNS	BHARUCH BRANCH
29	ANUSHREE SAREES	SURAT BRANCH
30	RAJHANS	SURAT BRANCH
31	JOLLY RESIDENCY	SURAT BRANCH
32	SIEMENS- KAMREJ	SURAT BRANCH

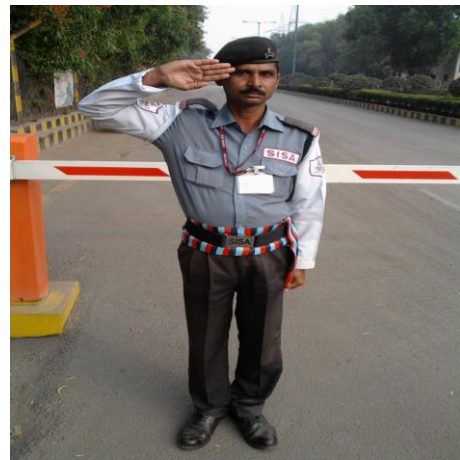
On Job Training Conducted by the Training Team

Sr.	Name of Unit/Branch	No. of Guards	From	TO
01	AJAY & VIJAY CO. SURAT.	01 G/M 3 COM.	28/10/2010	28/10/2010
02	ANMOL PRINTS SURAT	02 S/S 08 S/G 01 S/O	25/10/2010	27/10/2010
03	H.D.F.C.BANK DHANGDHR AHMEDABAD	01G/M 03 S/G	3/10/2010	4/10/2010
04	SIEMENS LTD.(F.L.SMITH)	09S/G 02S/S	04/10/2010	06/10/2010
05	H.D.F.CBANK (MITHPUR) AHMEDABAD.	01 G/M 04 S/G	06/10/2010	07/10/2010
06	LANDMARK (SURAT)	S/S 01 S/G 04	09/10/2010	13/10/2010
07	H.D.F.C.BANK PARLE POINT (SURAT)	01G/M 02 S/G	29/10/2010	30/10/2010
08	SOLITER HOUSE (SURAT)	01S/S 06S/G	19/10/2010	20/10/2010
09	TULSI ART (SURAT)	02S/S 03S/G	25/10/2010	26/10/2010
10	A.K.T. (SURAT)	03S/G	20/10/2010	21/10/2010
11	COLORS (SURAT)	02S/S 01L/S 04S/G	22/10/2010	25/10/2010

12	ARMO. (SURAT)	S/O 01 S/S 02 S/G 11	21/10/2010	23/10/2010
13	H.D.F.C. BANK (LIMBADI) AHMEDABAD.	G/M 01 S/G 03	30/10/2010	01/10/2010
14	THE GATEWAY HOTEL. SURAT.	S/S 01 SRG 13	14/10/2010	18/10/2010
15	MERCEDES- BENZ LANDMARK SURAT.	S/S 01 S/G 03	27/10/2010	28/10/2010
16	RACHANA CORPORATION SURAT.	S/S 01 S/G 03	13/10/2010	15/10/2010
17	S.E.S. (MTB) HOSTEL SURAT.	S/G 04	13/10/2010	14/10/2010
18	T.G.B. HOTEL SURAT	S/S 02 L/S 01 S/G 31	07/10/2010	09/10/2010
19	NANAVATI. SURAT.	S/S 02 S/G 05	04/10/2010	06/10/2010
20	ITIKA FASHION.	S/O 01 S/S 02 S/G 09	25/10/2010	30/10/2010
21	GATEWAY HOTEL. SURAT.	01 S/S 01 L/S 13 SRG	24/12/2010	29/12/2010
22	AJAY VIJAY & CO. SURAT.	02 G/M 01 S/G	23/12/2010	24/12/2010
23	MERCEDES – BENZ. SURAT.	02 S/G	20/12/2010	21/12/2010
24	LANDMARK. SURAT.	01 S/S 01 S/G	20/12/2010	21/12/2010
25	MIRAMBIKA, MULBORY, NANDANI. SURAT.	01 S/S 07 S/G	21/12/2010	23/12/2010
26	AUTO MOTIVE. SURAT.	01 S/S 02 S/G	24/12/2010	27/12/2010
27	ESSAR STEEL. SURAT.	01 S/O 08 S/S 02 L/S	20/12/2010	27/12/2010

28	NANAVATI HYUNDAI. SURAT.	02 H/G 42 S/G	10/12/2010	13/12/2010
29	RACHANA CARPORATION. (SURAT)	01 S/S 03 S/G	16/12/2010	17/12/2010
30	LAXMIPATI. (SURAT)	01 S/S 03 S/G	13/12/2010	14/12/2010
31	APURVA CHEMICALS. (VAPI)	01 S/S 03 S/G	01/12/2010	03/12/2010
32	ACCRA PAC PVT. LTD. (VAPI)	02 S/S 02 S/G	03/12/2010	05/12/2010
33	LOKHAT HOSPITOL. (SURAT)	01 S/S 03 S/G	04/11/2010	07/12/2010
34	A.K.T. (SURAT)	01 S/S 01 L/S 11 S/G	08/12/2010	09/12/2010
35	H.D.F.C. BANK.(SURAT)	03 S/G	15/12/2010	16/12/2010
36	SARVJANIK EDUCTION SOCIETY. (SURAT)	01G/M 03 S/G	10/12/2010	11/12/2010
37	LANDMARK HONDA (SURAT).	04 S/G	16/12/2010	20/12/2010
38	ASIAN STAR CO. LTD. (SURAT)	01 S/S 04 S/G	08/12/2010	10/12/2010
39	SARJAN SOCIETY. (SURAT)	12 SRG	16/12/2010	18/12/2010
40	MADHAV PALACE. (SURAT)	01 S/S 11 S/G	14/12/2010	15/12/2010
41	APD EXPORT. (SURAT)	02 S/G	06/12/2010	07/12/2010
42	SOLITARE APARTMENTS. (SURAT)	02 S/S 01 L/S 01 S/G	11/12/2010	13/12/2010
43	RITIKA EMBROIDERY. (SURAT)	01 S/S 06 S/G 01 S/O 02 S/S 01 L/S 11 S/G	28/12/2010	30/12/2010

GLIMPSES OF ON JOB TRAINING BY OUR TRAINING TEAM



Major Events Conducted by the Event Security Division

Sr.#	Date	Client Name	No. of Guards	No. of Days
1	03/10/10	TGB HOTEL		01 DAY
2	08/10/10	7 STAR EVENTS PVT. LTD.	720	10 DAYS
3	23/10/10	RAHUL RAJ MALL	10	01 DAY
4	31/10/10	ALOHA CHILDREN	44	01 DAY
5	31/10/10	HOTEL GATEWAY	10	01 DAY
6	22/11/10	DAMJIBHAI JERAMBHAI	8	02 DAYS
7	26/11/10	MR. JIMMY		02 DAYS
8	27/11/10	KAILASH SWEETS	22	03 DAYS
9	27/11/10	MR. BABA	49	49 DAYS
10	28/11/10	DR. KAPADIYA	15	15 DAYS
11	29/11/10	MR.KISHOR PATEL	1	01 DAY
12	30/11/10	PRESIDENT MR.SUJAN MEHTA	5	01 DAY
13	02/12/10	MR. PANKAJ	15	02 DAYS
14	03/12/10	MR. DILIP/ MR.BHARAT	30	10 DAYS
15	04/12/10	MR.MITUL	20	01 DAY
16	07/12/10	MR.NARSINGH	6	02 DAYS
17	07/12/10	MR.ASHOK	13	02 DAYS
18	09/12/10	MR.NIKHIL	6	01 DAY

19	10/12/10	MR.MOHAN	2	01 DAY
20	11/12/10	MR.MEHUL	14	02 DAYS
21	11/12/10	MR.MONCY	16	02 DAYS
22	14/12/10	MR.AMIT	10	01 DAY
23	15/12/10	MR.ANTHONY (LALBHAI CONTRACTOR)	46	01 DAY
24	17/12/10	SARTHANA	33	04 DAYS
25	22/12/10	REJOICE	14	14 DAYS
26	25/12/10	MR.RAVI REDDY	8	01 DAY
27	29/12/10	DR.KAPADIYA	18	18 DAYS
28	31/12/10	NEW YEAR- HOTEL GATEWAY	64	01 DAY



SALES TARGET V/S ACHIEVEMENTS

BRANCH WISE SALES ACHIEVEMENTS OCTOBER TO DECEMBER 2010

BRANCH	TARGET	ACHIEVEMENTS
AHMEDABAD	500000	397000
BANGALORE	500000	492000
BARODA	400000	293000
BELGAUM / GOA	400000	316000
BHARUCH	800000	519000
CHANDIGARH	800000	726000
CHENNAI	700000	617000
COIMBATORE	700000	800000
DELHI	400000	345000
GANDHIDHAM	400000	378000
HYDERABAD	600000	492000
MUMBAI	700000	581000
SURAT	1200000	826000
VAPI	800000	484000

INSPIRATIONAL QUOTES

The ability to convert ideas to things is the secret to outward success.
Henry Ward Beecher

The ability to concentrate and to use your time well is everything if you want to succeed in business--or almost anywhere else for that matter.
Lee Iacocca

A wise man will make more opportunities than he finds.
Francis Bacon

In everything the ends well defined are the secret of durable success.
Victor Cousins

Winning isn't everything, but wanting to win is.
Vince Lombardi

Failures do what is tension relieving,
while winners do what is goal achieving.
Dennis Waitley

Goals are the fuel in the furnace of achievement.
Brian Tracy, *Eat that Frog*

The great and glorious masterpiece of
man is to know how to live to purpose.
Michel de Montaigne

Ah, but a man's reach should exceed his grasp,
or what's a heaven for?
Robert Browning

The significance of a man is not in what he attains but in what he longs to
attain.
Kahlil Gibran

Lesson in Life

- **I Was Broken But I Got Fixed**

There was a moment in my life, when I felt so mad at myself.

I could hardly find happiness in anything that I did.

I could barely describe how much I was hurting.

I couldn't imagine myself embracing tomorrow gratefully and happily.

I felt that I lost almost everything I used to have.

I say so, because my greatest possessions --- my self-confidence and self-esteem --- were terribly devastated. They are like lost treasures with just a slim chance or no chance at all of being recovered.

I didn't know how and where to start because I didn't have the confidence that I would end at something I wanted. I couldn't help but think that to try again would only mean to fail again. I was afraid that another failure would cause more injury to what had already been injured and cause more pain to what had already been hurt terribly.

I felt that I had lost almost all of my trust in myself. It seemed to be very impossible for me to even just think that I still believed in myself.

With all of these negative thoughts and feelings, I couldn't figure out what steps to take so I could get onto the right track and find myself successful at the end.

I really didn't know what to do, until...

Suddenly, I was already thinking positively. Then I began to move toward my goal, which was to see myself as the "better me" and change the way of how I was seeing myself at that moment as the "bitter me".

Strong determination for reaching my goal eventually emerged, and from there, I found strength that enabled me to pick up the seemingly hard- to-lift pieces of my broken courage and hope.

By the time my courage and hope were already fixed, I began with the next step: to find and collect all of the scattered pieces of my self-confidence and self-esteem. When I found them all successfully, I felt that I was ready to make the bigger step: to believe in myself again.

With courage, hope, self-confidence, self-esteem, and the new "me" believing in myself again, I was able to make the huge leap surpassing greater worries and more of the discouraging thoughts.

My greatest possessions, that had almost gone irreversibly broken, were like miraculously restored, enabling me to continue on the journey toward victory.

I never knew what might happen next along the way. There were two things that I was sure about --- a lifetime of struggle with the negativity and just a blink of an eye to get lost. I am happy that I have stayed positive this far.

In any way, this is not about me, but this is mainly about "the one" who made all those things happen; "the one" who fixed what was broken and made it whole again, "the one" to whom I owe everything.

At the time that I was seeing myself in the most desperate situation, all I can remember is that I realized one thing: "I might have lost everything but as long as my Faith in God remains, I can still survive".

My faith led me to the answer for all problems - God's Love.

All of a sudden, my world seemed to completely turn around. Thoughts about our loving God began filling up mind. God is always patient with me, even though I am impatient with Him. God is always very happy in giving me, in His time, all the things which are meant for me, even though I am not happy in receiving them just because they are not given to me when I wanted them.

God remembers me all the time, even though I forget about Him most of the time. God loves the way He created me, even though I don't love the way I was made. God does not abandon me, even though I fail to understand and trust His ways. God loves me, and I know He always will!

My mind was flooded with thoughts about God's agape love towards me as a sinner, and no space was left for my thoughts of frustration, desperation and resentment. Negative thoughts were cleared out of my mind.

Suddenly, I was already thinking positively...

I was broken but I got fixed!

